

Finding ways to add value

Enhancing our capabilities to better serve our customers

CUSTOM SOLUTIONS *A Newalta solution for our clients' environmental challenges*

At Newalta, we take the time to apply the expertise and technology to work with our customers to understand their waste streams and provide customized solutions to their waste management challenges. We do this by:

- dispatching a sales team that clearly understands our customers' requirements and assembles the right team within Newalta to manage the project;
- having experienced field personnel working on-site to coordinate the entire waste management process;
- assessing the nature of wastes at each of our customer's sites;
- preparing complete customized waste management strategies for diverse waste streams and environments;
- separating waste streams responsibly; and
- adding value for our customers by minimizing the cost of waste transportation and the environmental impact of disposal by recovering the useful components from waste streams.

ENGINEERING AND TECHNOLOGY *Redefining our services through technology*

At Newalta, we are continually looking for better, more cost-effective ways to manage our customers' diverse waste streams. We do this by:

- acquiring and developing the most effective and technologically advanced equipment;
- investing in our engineering capability to develop innovative solutions to meet the evolving needs of our customers;
- being a leader in the application of centrifugation technology for waste processing and offering a full range of centrifugation services at our facilities and customers' sites; and
- investing in our facilities to offer services among the most sophisticated in the industry.

ENVIRONMENTAL HEALTH AND SAFETY *Putting safety first*

At Newalta, we understand that safety is at the core of our customers' waste management. Our record of excellence in Environment, Health and Safety is recognized as leading the industry. We demonstrate our dedication to the safety of our people, our customers, the environment and the communities where we operate, by:

- having an established in-house Environment, Health & Safety team that is at the forefront of industry;
- working as a team to establish a detailed operational safety program on all of our projects and to ensure full compliance under all regulations;
- implementing a comprehensive risk management program to systematically manage and control the risks associated with all aspects of our operations; and
- maintaining a safety program that is recognized within industry.

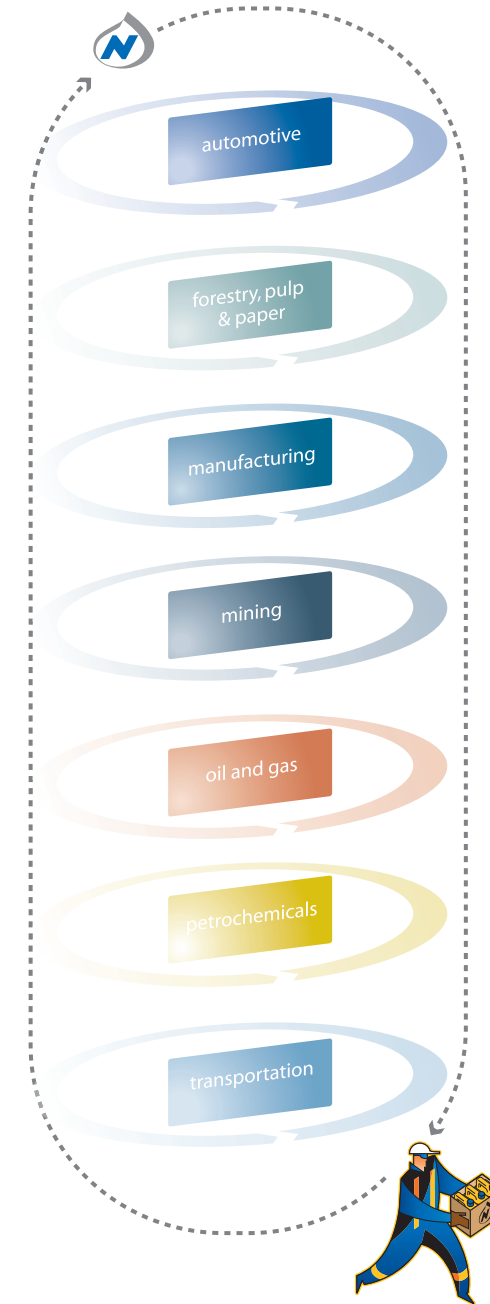
FACILITIES NETWORK *We're where our clients are*

Our extensive and integrated network of facilities is the largest in Canada. It puts us close to our customers and allows us to operate with optimal effectiveness and efficiency. It is the backbone of our service model, providing efficiencies in waste collection, consolidation, and processing. Our facilities offer:

- timely service delivery;
- lower transportation costs for wastes and recovered products;
- the most current technology, adapted by industry leaders in North America;
- the ability to locally process diverse waste streams, economically and safely; and
- recovery of substantial volumes of product, adding value for our customers.

The Newalta Advantage

Innovative strategies backed by our investment in customer service



Newalta is among Canada's largest providers of industrial waste management services and is a leader in the recovery and recycling of valuable products from waste streams.

Our proven strategic waste management solutions allow our customers to entrust their waste to the Newalta team – from assessment to recovery and disposal.

The team at Newalta is an industry leader in providing customers with new approaches to waste management and other environmental services.

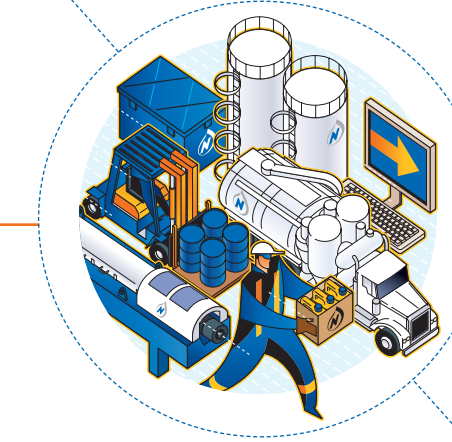
Our capabilities as a single-source service provider include:

- an extensive network of branches and sophisticated facilities that offer a broad range of services, cost effectively;
- our specialized mobile services that provide on-site waste management;
- a large team of waste management and environmental professionals, trained in a range of disciplines and knowledgeable about industry regulations;
- our investment in the most current technology to manage customers' complete waste cycle: from pre-acquisition land assessments to remediation and reclamation of sites, and all of the testing, handling, recovery and disposal of waste streams;
- our exemplary safety standards that limit customers' exposure to risk and liability; and
- cradle-to-grave reporting through our proprietary Waste Tracer® software program.

That's the Newalta Advantage. Visit us at newalta.com.

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We're more than waste management.
We're your single source for environmental services.

Waste Processing

On-Site Projects and Services

Drill Site Services

Specialized Mobile Services

Oil Terminalling and Custom Processing

Engineered Landfill and Deep Well Disposal

Recycling and Product Generation

Ancillary Products and Services

NEWALTA

Better ways to manage waste



Single-source service provider

Responding to our customers' environmental challenges

WASTE PROCESSING

Maximizing recovery, reducing disposal.

Newalta uses its industry-leading centrifugation technology to process a variety of waste streams at our facilities or on our customers' sites.

Through our advanced waste processing technology, we maximize the recovery of reusable product and reduce the volume of waste for disposal. That way we reduce costs while practicing environmental stewardship.

Our waste processing and hydrocarbon recovery operations generate water and solid streams that require treatment and disposal. We manage these materials internally to the highest standard by maintaining treatment and disposal operations that meet or exceed all regulatory requirements.

We have developed a Waste Recovery Oil Credit Program (WROC) to recover crude oil from waste and return the majority of the value to our customers.

Among the wastes we process:
 Sludges
 Solvents
 Paint
 Fuels
 Glycol
 Drilling wastes
 Slop oil
 Spill material
 Turnaround production waste
 Completion fluids
 Well workover wastes
 Wastewater
 Tank bottoms
 Used oil

ON-SITE PROJECTS AND SERVICES

Managing waste at the source.

Through on-site services we offer our customers opportunities to significantly reduce costs. We bring our people, their processing expertise, equipment and our technology to customers' sites to manage their needs at source. By being on-site, we reduce our customers' costs related to transportation and disposal.

Our Filtainer™ management system is the most advanced in the industry, providing collection, transportation and disposal of solid dangerous waste streams generated by upstream oil and gas operations.

Our in-house expertise allows us to manage on-site projects for customers in a range of industrial and oilfield settings.

Services include:
 Project management
 General in-plant cleaning
 Tank cleanouts
 Filtainer™ service
 Bone yard clean-up
 Steam cleaning
 Safety trailers
 Remediation
 Fixed and mobile centrifuges
 High-pressure wash
 Spill clean-up
 Emergency response

OIL TERMINALLING AND CUSTOM PROCESSING

Moving our customers' product to market.

Our oil terminalling moves crude oil to market and our custom processing services maximize the value of difficult-to-treat oil emulsions.

Services include:
 Clean oil terminalling
 Custom treating

DRILL SITE SERVICES

Accurate and efficient technology.

We have invested in the most current centrifuge technology to provide technically advanced separation for solids control. Our fleet of mobile centrifuges is capable of separating wastes in a variety of environments to help companies effectively manage waste streams at their locations.

Our oilfield reclamation services use the most current technology to provide evaluations and inspections to create time efficiencies and ensure accuracy. Our remediation specialists assess customer needs and apply solutions that are site specific.

Services include:
 Solids control equipment
 Drill cuttings systems and management
 Reclamation services
 Drilling fluids
 Waste management

ANCILLARY PRODUCTS AND SERVICES

Augmenting our suite of services.

By adding value to our core offerings, our ancillary products and services strengthen our position as a single-source service provider.

They include
 Ice control
 Dust control
 Waste tracking service through Waste Tracer®
 Lab pack management
 Tank truck and Vac truck cleaning

SPECIALIZED MOBILE SERVICES

Going to where our customers are.

Our specialized mobile services enhance our ability to service our customers at their sites for long or short-term projects. Our diverse fleet of collection vehicles can collect and haul bulk volumes of large industrial waste streams, used lubricants and automotive waste streams; and specially designed commercial vans transport drummed materials. We also provide mobile industrial cleaning services. Our mobile centrifuges allow us to reduce costs for our customers by separating waste streams on-site.

Our fleet and equipment include:
 Trucks: Hydro-Vac, Vac, Wet/Dry Vac, Sewer Flushing
 High-pressure water washers (0-20,000 psi)
 Transport vehicles
 Mobile centrifuges

ENGINEERED LANDFILL AND DEEPWELL DISPOSAL

Disposing wastes – ethically and safely.

At Newalta, we operate engineered landfills and deep disposal wells to the highest industry standards of safety and environmental stewardship. When customers give us their waste streams to dispose of, they can be confident that we will dispose of them safely and in regulated facilities, limiting their exposure to risk and liability.

Services include:
 Solids pre-treatment and disposal
 Wastewater disposal
 Water treatment and recycling

RECYCLING AND PRODUCT GENERATION

Recycling to offer quality products.

Newalta is the only company in Western Canada to thermally process used oil into a wide range of quality products that meet or exceed industry standards.

Our fleet of pump trucks regularly collects used oil from companies in almost every industrial segment – automotive services, industrial/manufacturing and the upstream oil and gas industry.

Base oils and blended lubricants

Our North Vancouver re-refinery manufactures base oils and finished products for sale, through the recycling and processing of used oil. We also produce specialty lubricants and have private label programs available for customers. Our facility is one of two in Canada and one of four in North America.

Solvents and glycols

At our Raymond, Alberta, recycling facility, we process ethylene glycols for sale as recycled finished products.

Feedstocks, drilling fluids and industrial fuel oils

The Edmonton and Airdrie, Alberta, operations manufacture thermally processed, refinery-grade feedstocks, drilling fluid carrier products for invert mud applications and a range of industrial fuel oils.

Automotive

We supply services uniquely tailored to the automotive aftermarket: parts washers, and solvent and related waste recycling. We also provide used oil and used oil filter collection and recycling, interceptor cleaning, plastic recycling and vacuum services.

Newalta offers various innovative, ongoing programs to meet our automotive customers' needs.